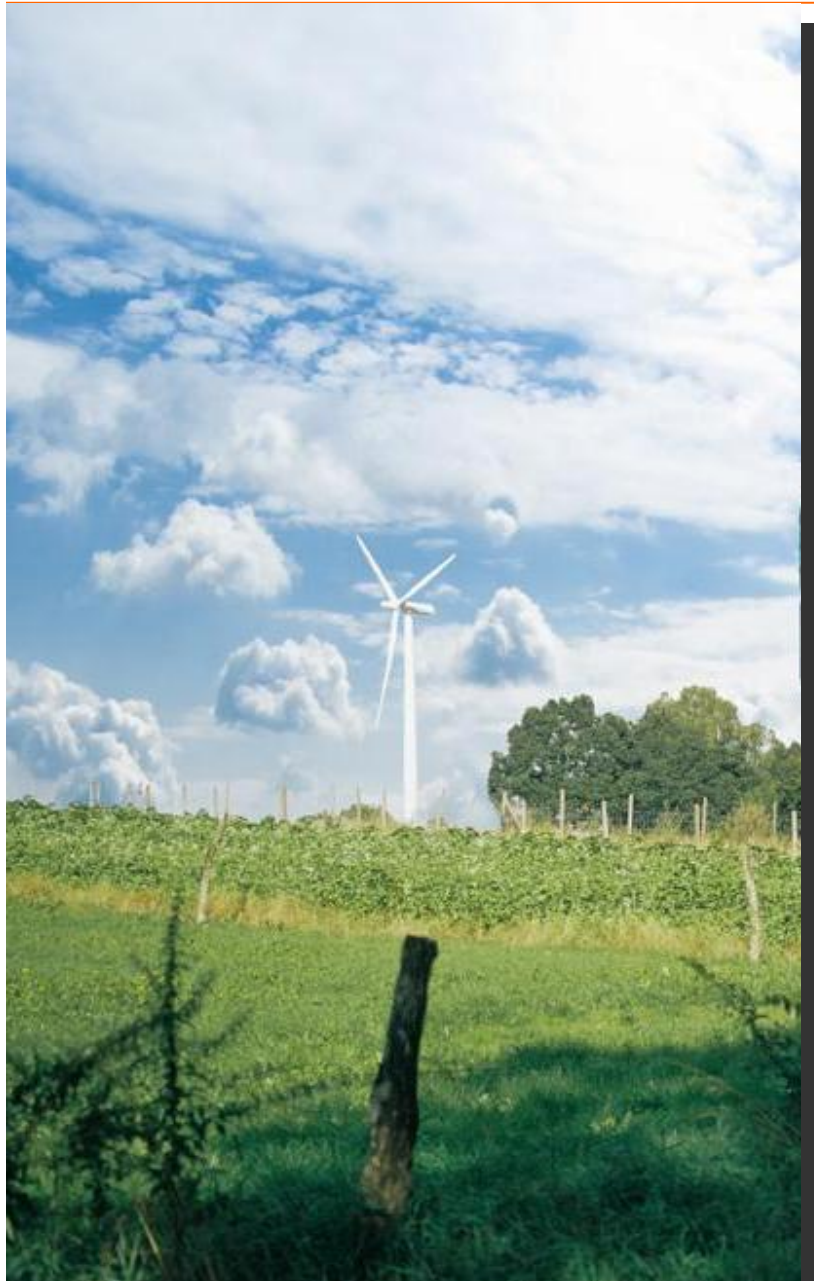


# *Renewable Energy in Argentina*



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**1.ABO WIND**

**2.Why Investing in Argentina?**

**3.Current Opportunities**

**4.Renewable Energy in Argentina**

**5.ABO WIND in Argentina**

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## 1. ABO WIND

- **ABO WIND** is one of Europe's most accomplished developers of **wind power projects**
- With **285 Employees** in Germany, Spain, France, **Argentina, Uruguay**, Belgium, Ireland, the UK, Bulgaria and Finland
- With an annual **project capacity** of **200 Million Euros**
- over **400 wind energy turbines** with a nominal capacity of over **700 Megawatt** have already been installed



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## 2. Why Investing in Argentina?



- A diversified product base and a dynamic, open economy with high growth potential. **7,1%** annual **growth** between **2003 and 2011** made Argentina's economy to one of the fastest growing in Latin America.
- Access to a large local market and to important **trade organizations**. (**MERCOSUR**, WTO).
- Well **trained personnel**, a great amount of **natural recourses**, a lively culture and modern infrastructure make up a very creative and competitive basis to do business.
- **State support** for **Investments** exists in form of tax breaks, tax incentives for export encouragement and credit.

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## 2. Why Investing in Argentina? (cont.)



### *Argentinean Environmental Policy*

- The percentage of produced **renewable energy** must reach **8%** by 2016.
- New Laws to make the development of wind energy projects easier:
  - Easier financial write-offs.
  - Sales tax refunds.
  - Exemption from advance payments of commercial Tax.
  - Subsidy : 15 AR\$/MWh (2,53 USD/MWh)
  - Financial Stability.

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### 3. Current Opportunities



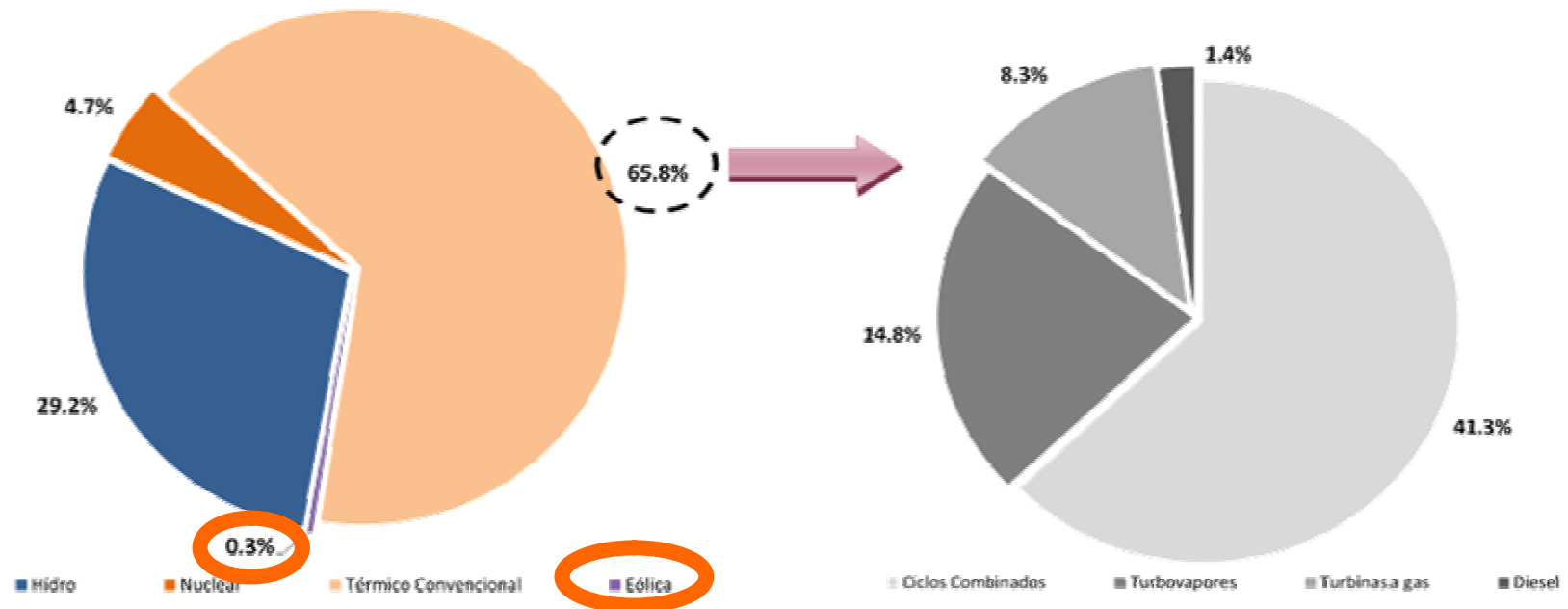
- The local currency reduces investment and business costs
- Infrastructural Work
- High availability of local currency for investments
- Custom-free import of wind energy turbines

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## 4. Renewable Energy in Argentina

### *Intended Changes to the Energy Matrix*



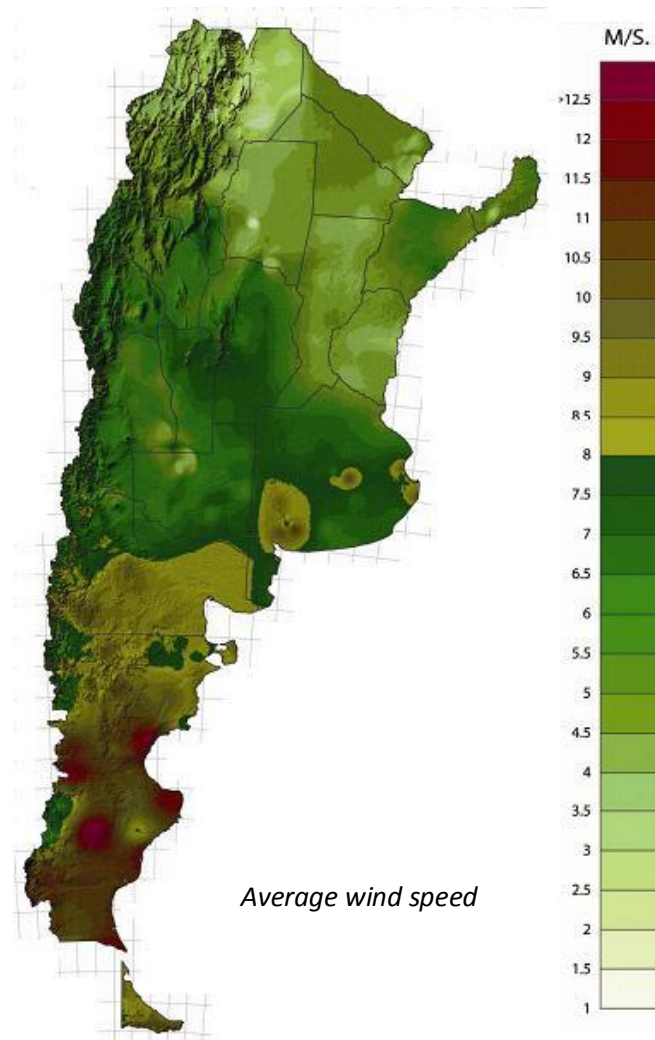
Goal: 8% renewable until 2016

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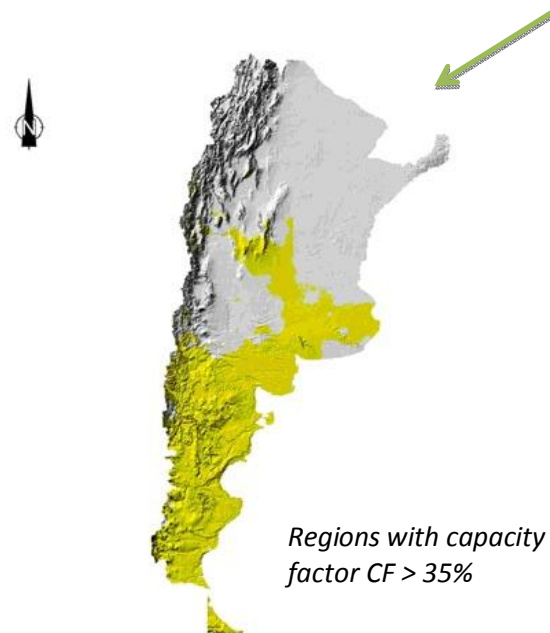


## 4. Renewable Energy in Argentina

### Wind Energy



- **Argentina** belongs to the top 5 countries with the **highest potential** for wind energy
- **Strong** and **constant wind** of the highest quality in many regions, especially in **southern Patagonia** (9 - 12 m/s; CF > 35%)



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## 5. ABO WIND in Argentina

- **ABO WIND** began 2006 with activities in **Buenos Aires**, Argentina

- 10 highly qualified employees work in our Puerto Madero office in Buenos Aires

- **ABO WIND** has signed a cooperation contract with “Añelo I”, in the Province of Neuquén

- **ABO WIND** developed **700 MW** in **Argentina**, of which **200 MW** are ready to build. **ABO WIND** also has projects in **Uruguay** and **Mexico**.



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## 5. ABO WIND in Argentina



### *investment opportunity*

- **Project financing**  
provision of the needed equity
- **Trust Fund**
- **Project Acquisition**
- **Joint Venture**
- **Partnership**



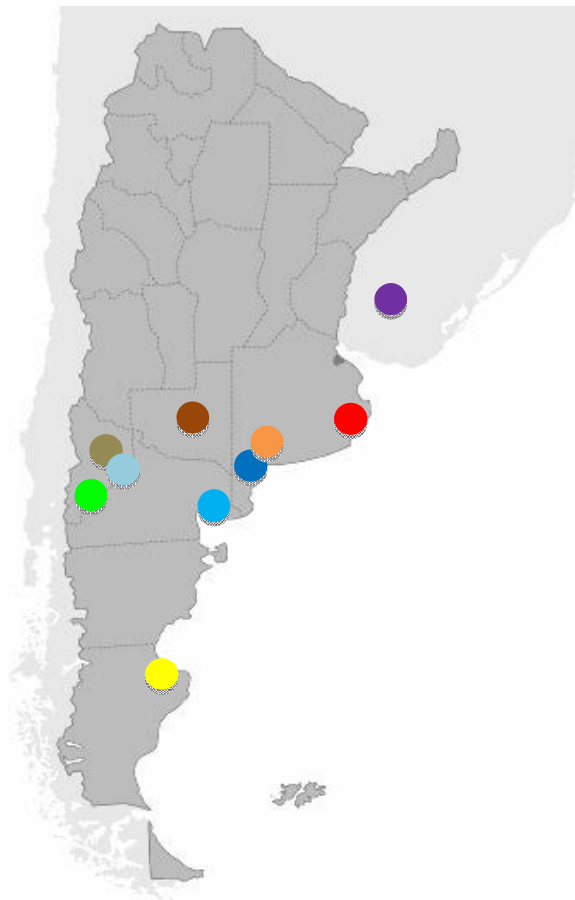
**Local** businesses, that know the **Argentinean market**

Large range of **Investments**  
Opportunities, especially **new**  
**requests for quotation**

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## 5. ABO WIND in Argentina

- Our portfolio in **Argentina** and **Uruguay** contains 10 Projects with a total volume of **700 MW**. Furthermore we have many projects in more preliminary stages of development



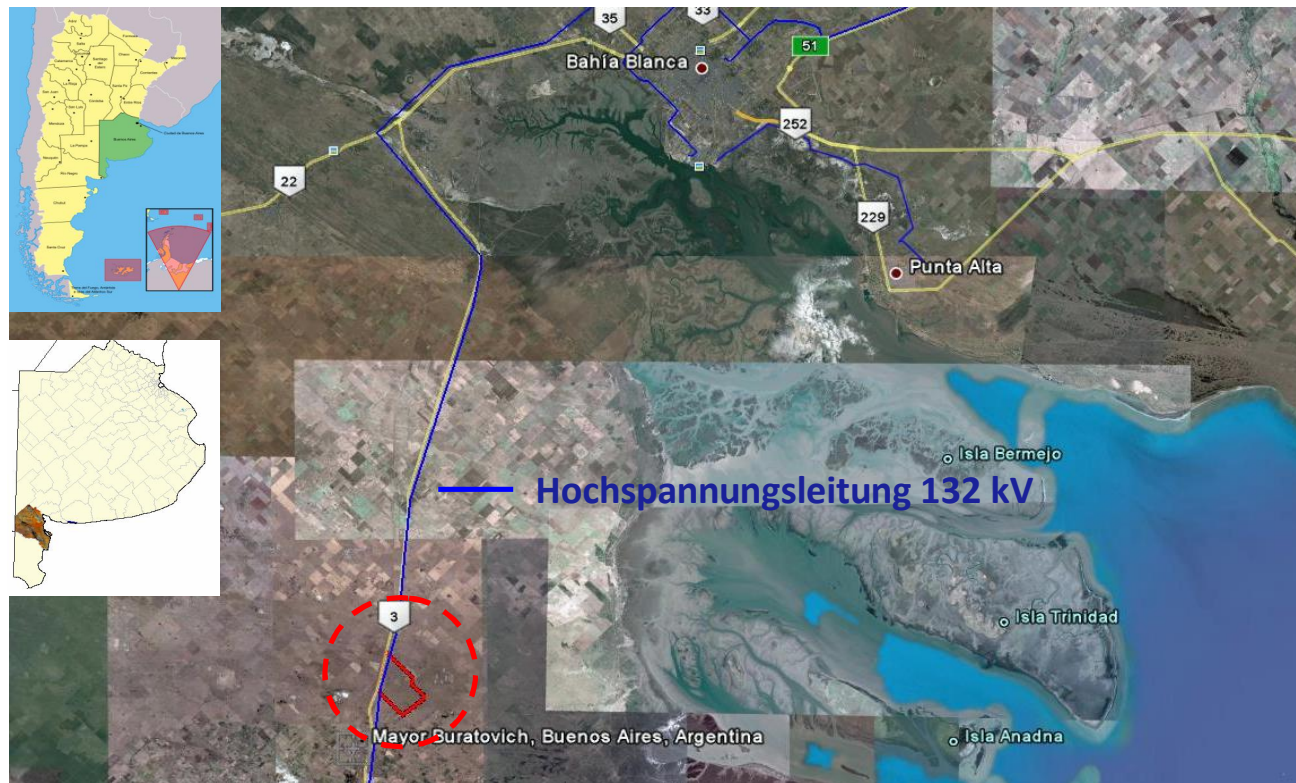
●	Las Armas	50 MW
●	Fin del Mundo	50 MW
●	Mayor Buratovich	50 MW
●	Australes	50 MW
●	Gral. Acha	50 MW
●	Añelo I	100 MW
●	Añelo II	100 MW
●	El Mangrullo	100 MW
●	Bicentenario	100 MW
●	Peralta	50 MW

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## 6. Our Projects in Argentina

### Wind Farm “VIENTOS DEL SECANO” – 50 MW

- The wind farm “**Vientos del Secano**” is in **Mayor Buratovich**, close to Bahía Blanca.
- Cost effective connection to the electricity grid, right off the federal street 3 and only 80 km from the air port and port of Bahía Blanca



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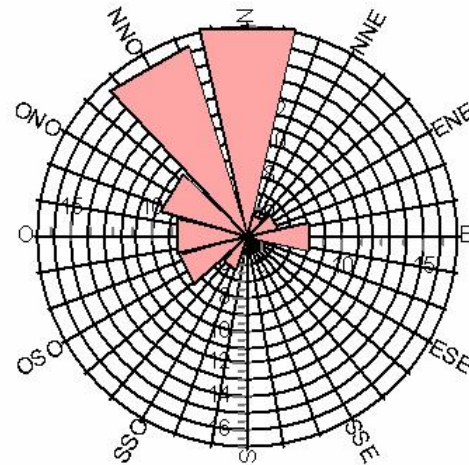


## 6. Our Projects in Argentina

### Windpark “VIENTOS DEL SECANO” – 50 MW



- 980 Hectare
- 14 m above NN, flat plane
- Wind mast since April 2008
- 8.4 m/s average wind speed
- Land for shepherding



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## 6. Our Projects in Argentina

### Wind Farm “VIENTOS DEL SECANO” – 50 MW



- Studies made by **ABO WIND** :
  - Environmental
  - Soil studies
  - Topographical analysis
  - Studies to grid connection
- **Permits** from **public authorities**:
  - New electricity producer MEM
  - ENRE permit
  - Environmental office
  - Clean development mechanism

The **project** is ready to **build**. Only **Finances**, are needed to start the construction.

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## 7. Contact Details



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